

Principle of 4 cycles©

Being successful with 4 cycles – the process at it's best!

We from NEFF do work according to the sales oriented principle being able to provide to our customers solutions which are **tailor-made** to their requirements. Tailor made customer solutions require a differentiated procedure.

We do offer to our customers **highest individuality** and do have concerning this a **maximum flexibility** of the choice of the components of the complete line. From the first analyzis of the customer requirement up to the putting into operation we use 4 steps for the realization of your line with the NEFF principle of 4 cycles:

CYCLE 1: Project Planning



- Collection of analyzation of customer requirements
- Choice of project partners
- Projection of the line

CYCLE 2: Construction



- Implementing of the individual customer solutions
- Use of module components

- Coordination with partners and customers

CYCLE 3: Construction of the line



- Supervision of manufacturing process
- Assembly of the press of line at our plant
- Programming of control

CYCLE 4: Assembly and putting into operation



- Assembly at customer side
- Putting into operation of the line
- Surrender to customer

With the help of this procedure we do control our project management and are able to offer to our customers **highest transparency** and complete the project **individually and structured**.